

**M. L. Dahanukar College of Commerce (Autonomous)**

**Teaching Plan: 2025 – 26**

**Department: B.Com (Banking and Insurance)**

**Class: F.Y. B.Com (Banking and Insurance)**

**Semester: II**

**Subject: Quantitative Methods-II**

**Name of the Faculty: Mrs. Anushri Joshi**

<b>Month</b>	<b>Topics to be Covered</b>	<b>Additional Activities planned / done</b>	<b>Number of Lectures (of 60 minutes)</b>
November	<b>Module 1: Statistics</b> <b>1)</b> Probability theory – Concept , Addition Theorem of probability <b>2)</b> Probability distribution : Expected value and variance of random variable <b>3)</b> Statistical applications of Portfolio Management – Introduction		8
December	Statistical applications of Portfolio Management – (Continued) :Expected return in share , measuring risk in share , Measuring risk in portfolio <b>Module 2: Mathematics</b> <b>1)</b> Ratio , Proportion and Percentage <b>2)</b> Determinants: value of determinants , Cramer’s Rule <b>3)</b> Matrices : Algebra of matrices , Inverse of matrix by Adjoint method .		6
January	Matrices (Continued)- solving system of linear equation by Inversion method <b>4)</b> Shares: Total dividend , Total gain and rate of return with and without brokerage. <b>5)</b> Mutual fund: Total dividend, Total gain and rate of return with and without loads.		8
February	Mutual fund (Continued) <b>Module 1:</b> Linear Programming Problem – Formulation and solving LPP by graphical method		8
	<b>Total Lectures</b>		<b>30</b>

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**M. L. Dahanukar College of Commerce (Autonomous)**

**Teaching Plan: 2025 - 26**

**Department: B. Com (B&I)**

**Class: F.Y. B. Com (B&I)**

**Semester: II**

**Subject: Data Visualization Skills**

**Name of the Faculty: Lekshmi Prashant**

<b>Month</b>	<b>Topics to be Covered</b>	<b>Additional Activities planned / done</b>	<b>Number of Lectures (of 60 minutes)</b>
November	Introduction to Data Visualization, Basic Chart Types, Advanced Chart Types, Interactive Visualization, Customizing Visualizations - Formatting chart elements (titles, axes, gridlines),		08
December	Dashboard Design - Designing interactive dashboards with multiple charts and elements, Data Visualization Best Practices. What is Business Intelligence, What is Power BI, Why Power BI? Process Used in Business Intelligence, Types of Users of Business Intelligence, Types of Decisions Supported by Business Intelligence, Applications of Business Intelligence, Advantages of Business Intelligence		06
January	Disadvantages of Business Intelligence. Power BI Desktop 1. Overview of the Rhyne Interface 2. Importing the Data using power query 3. Fixing the Column Names using power query 4. Transforming the Data Applications of Power BI, Use of Power BI, Power BI Chart (REPORT) Creating Reports, Power BI KPI Indicators (Visualization and their benefits) ,Data Analysis Expressions (DAX) in Power BI,		08
February	Data Analysis Expressions (DAX) in Power BI, Power BI Dashboard Introduction (Creating Interactive Dashboard), Data Visualization Slicer Map Visualization, Create Scatter, Waterfall, and Funnel chart, Modifying colour in charts and visual		08
			<b>30</b>

Dr. Rashmi Bendre

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**Teaching Plan: 2025 - 26**

**Department: B. Com (B&I)**

**Class: F.Y. B. Com (B&I)**

**Semester: II**

**Subject: Principles & Practices of  
Banking & Insurance**

**Name of the Faculty: Rahul P. / Naznin J.**

<b>Month</b>	<b>Topics to be Covered</b>	<b>Additional Activities planned / done</b>	<b>Number of Lectures (of 60 minutes)</b>
November	<b>Module 01 - Introduction to Banking</b> Introduction to Bank, Evolution of Banking in India, Classification of Banks, Structure of Indian Banking System, Functions RBI: role in Indian Banking System, Types of Account; Know Your Customer (KYC) - Needs and Norms, Opportunities for Indian commercial banks Strengths and weaknesses of Indian commercial banks	RBI Policy Analysis and Debate	16
December	<b>Module 02 - Modern Banking</b> Concept, and benefits of Core Banking Solution, Use of Artificial Intelligence in Banking Sector, E-Banking: ATM, Various types of cards, Tele Banking, Mobile Banking, Net Banking (RTGS, NEFT and IMPS): Concept and Benefits, Methods of Remittances	Digital Banking Experience Simulation	12
January	<b>Module 03 - Introduction to Insurance</b> A) Insurance: Meaning, Definition, Nature and Functions of Insurance, Evolution of Insurance, Principles of Insurance, Types of Insurance, Role and Importance of insurance, IRDA B) Life Insurance: History and Formation of Life Insurance Corporation (LIC) of India, Nature of Life Insurance contract, Classification of Policies, Calculation of Premium, Privatization of Life Insurance Industry, Progress of Life Business of LIC	Insurance Policy Analysis Exercise	16
February	<b>Module 04 - General (Non-Life) Insurance</b> A) General Insurance: Introduction, Kinds of General Insurance B) Fire Insurance: Nature and Use of Fire Insurance, Types of Fire Insurance, Policy Conditions, Progress of Fire Insurance C) Health Insurance and Motor Insurance: Meaning, Various types of Policies and Procedure	Comparative Analysis of General Insurance Policies	16
	<b>Total Lectures</b>		<b>60</b>

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**Teaching Plan: 2025 - 26**

**Department: B. Com (B&I)**

**Class: F.Y. B. Com (B&I)**

**Semester: II**

**Subject: Marketing of Financial Services Name of the Faculty: Mrunmayi V.**

<b>Month</b>	<b>Topics to be Covered</b>	<b>Additional Activities planned / done</b>	<b>Number of Lectures (of 60 minutes)</b>
November	<ul style="list-style-type: none"><li>• <b>Module 1 INTRODUCTION TO SERVICE MARKETING</b></li></ul> Meaning, Definition, Basic concept of services - Broad categories of services - Distinctions between services and goods - Services Marketing Mix – 7 PS Characteristics, Components, Classification of Service Marketing, Factors Leading to a Service Economy.		08
December	<ul style="list-style-type: none"><li>• Improving Service Quality and Productivity</li><li>• Service Quality – GAP Model, Benchmarking, Measuring Service Quality -Zone of Tolerance and Improving Service Quality</li><li>• The SERVQUAL Model</li><li>• Defining Productivity – Improving Productivity</li><li>• Demand and Capacity Alignment</li></ul>		06
January	<b>Module 2 SERVICE DELIVERY PROCESS</b> Managing Service Encounters, Common Encounter Situations, Managing Service Encounters for Satisfactory Outcomes, Service Failure, Service Recovery, Process of Service Recovery, Customer Retention Management, Strategies and Benefits		08
February	Market Segmentation in the Marketing of Services, Target Marketing, Positioning of Services-How to Create a positioning Strategy, Developing and maintaining Demand and Capacity Marketing Planning for Services, Developing and Managing the Customer Service Function, Developing and Maintaining Quality of Services. The levels of Customer Relationships, Dimensions of a Relationship, Goal of relationship marketing.		08
			<b>30</b>

**Mrunmayi V.**

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**M. L. Dahanukar College of Commerce (Autonomous)**

**Teaching Plan: 2025 - 26**

**Department: B. Com (B&I)**

**Class: F.Y. B. Com (B&I)**

**Semester: II**

**Subject: Macro Economics**

**Name of the Faculty: Miss Supriya Gupta**

<b>Month</b>	<b>Topics to be Covered</b>	<b>Additional Activities planned / done</b>	<b>Number of Lectures (of 60 minutes)</b>
November	Module 1: Introduction to Macroeconomics Theory <ul style="list-style-type: none"><li>• Macroeconomics: Meaning, Scope and Importance</li><li>• The Measurement of National Product: Meaning and Importance</li><li>• Conventional and Green GNP and NNP Concepts.</li><li>• Trade Cycles: Features and Phases</li></ul>	Viva and Assignment	08
December	Module 1 (contd.): <ul style="list-style-type: none"><li>• The Keynesian Principle of Effective Demand: Aggregate Demand and Aggregate Supply</li><li>• Consumption Function, Investment Function, Investment Multiplier: Working, Leakages and Criticism.</li></ul>	Viva and Assignment	06
January	Module 2: Money, Inflation and Economic Policies <ul style="list-style-type: none"><li>• Money Supply: Determinants of Money Supply</li><li>• Factors influencing Velocity of Circulation of Money</li><li>• Demand for Money: Classical, Keynesian Approaches and Keynes' Liquidity Preference theory of Interest.</li></ul>	Viva and Assignment	08
February	Module 2 (contd.): <ul style="list-style-type: none"><li>• Inflation: Demand-Pull and Cost-Push Inflation</li><li>• Effects and Types of Inflation</li><li>• Monetary Policy: Meaning, Objectives and Instruments</li><li>• Monetary Policy Committee, Inflation Targeting</li><li>• Fiscal Policy: Meaning, Objectives and Instruments.</li></ul>	Viva and Assignment	08
	<b>Total Lectures</b>		<b>30</b>

Dr. Rashmi Bendre

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**Teaching Plan: 2025 - 26**

**Department: B. Com (B&I)**

**Class: F.Y. B. Com (B&I)**

**Semester: II**

**Subject: Financial Accounting II**

**Name of the Faculty: Mario M.**

<b>Month</b>	<b>Topics to be Covered</b>	<b>Additional Activities planned / done</b>	<b>Number of Lectures (of 60 minutes)</b>
November	<b>Module 1: Buy-back of shares; Underwriting of Shares and Debentures</b> <ul style="list-style-type: none"><li>• Meaning and Objectives of Buy-Back, Legal conditions of buy-back, Maximum Limits of Buyback, when offer price is given and when offer price is not given, Accounting Entries – Buy-back,</li><li>• Creation of CRR, Bonus Issue</li></ul>		08
December	<ul style="list-style-type: none"><li>• Meaning and objectives of underwriting, Types of underwriting, underwriting commission,</li><li>• Calculation of underwriter's liability, Journal entries related to underwriting.</li></ul>		06
January	<b>Module 2: Valuation of goodwill &amp; Shares</b> <ul style="list-style-type: none"><li>• Meaning and purpose of valuation of goodwill and shares, Methods of Goodwill Valuation.</li></ul>		08
February	<ul style="list-style-type: none"><li>• Introduction to Final Accounts of a sole proprietor, Manufacturing A/C, Trading A/C, Profit &amp; Loss A/C and Preparation &amp; Presentation of Final Accounts in Horizontal Format.</li></ul>		08
			<b>30</b>

Mario M.

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**M. L. Dahanukar College of Commerce (Autonomous)**

**Teaching Plan: 2025 - 26**

**Department: B. Com (B&I)**

**Class: F.Y. B. Com (B&I)**

**Semester: II**

**Subject: EVS**

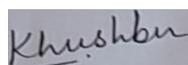
**Name of the Faculty: Dr. Khushbu Shrivastav**

<b>Month</b>	<b>Topics to be Covered</b>	<b>Additional Activities planned / done</b>	<b>Number of Lectures (of 60 minutes)</b>
November	Population Explosion in the World and in India and arising Concerns, Demographic Transition Model, Human Population and Environment	Presentation	08
December	Environment and Human Health, Poverty and Starvation, Human Development Index, World Happiness Index	quiz	06
January	Degradation and Management of Air, Water, Soil and Forest, Global Warming, Ozone Depletion, Acid Rains	Presentation	08
February	Falling Water Levels, Environmental Migration and Social Conflicts, Name and Mark Environmentally Significant features on World Map	Map Marking	08
			<b>30</b>

Dr. Khushbu A Shrivastav

Dr. Rashmi Bendre

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**Department: B. Com (B&I)**

**Class: F.Y. B. Com (B&I)**

**Semester: II**

**Subject: Marketing of Financial Services**

**Name of the Faculty: Mrunmayi V.**

<b>Month</b>	<b>Topics to be Covered</b>	<b>Additional Activities planned / done</b>	<b>Number of Lectures (of 60 minutes)</b>
November	<b>Module 1: Introduction to Financial Services</b> <ul style="list-style-type: none"><li>An overview of Financial System, Financial Markets, Structure of Financial Market (Organised and Unorganized Market), Components of Financial System, Function of Financial System. Functions and Role of Reserve Bank of India (RBI).</li></ul>	QUIZ	08
December	Securities and Exchange Board of India (SEBI), Insurance Regulatory and Development Authority of India (IRDA), Pension Fund Regulatory and Development Authority (PFRDA) as Financial Regulators in ensuring stability and protecting investors.	QUIZ	06
January	<b>• Module 2: Financial Services and Financial Regulators</b> Meaning, Features of Financial Services, Classification, Innovative Financial Instruments, Challenges Facing the Financial Services Sector.  Categories of financial services: Fund Based Financial Service: Meaning, definition, Features of Lease Financing (Types),	Presentations	08
February	Hire Purchase, Factoring and Forfaiting, Venture Capital, Fee Based Financial Services: Meaning, definition, Features of Credit Rating (importance of crediting rating/ scores), Merchant Banking, Securitization of Debt, Underwriting Services.	Presentations	08
			<b>30</b>

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**Teaching Plan: 2025 - 26**

**Department: B. Com (BA)**

**Class: F.Y. B. Com (BA)**

**Semester: II**

**Subject: Communication Skills**

**Name of the Faculty: Rashmi Warang**

<b>Month</b>	<b>Topics to be Covered</b>	<b>Additional Activities planned / done</b>	<b>Number of Lectures (of 60 minutes)</b>
November	Concept of Corporation Communication, Types, Channels of Corporate Communication, Business Presentation, Public Speaking	Practice of public speaking with games	08
December	Business etiquettes, Email, RTI, Sales Letter, Consumer Grievance Letter, Adjustment Letter, Promotional Leaflet	Practicing writing of different letters.	06
January	Thank You, Permission, Invitation letter, conflict management, Negotiation skills, Leadership Communication, Influencing and Motivating team members, Organisational vision, goal, strategies.	Games for team building	08
February	Team Communication, Collaborative decision making and Problem Solving, Team Leadership and Crisis Management	Giving mock crisis situation to the students and developing crisis management and Team Leadership	08
	<b>Total Lectures</b>		<b>30</b>

Dr. Rashmi Bendre



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